

CASE STUDY PARTERRE GARDENS



For over 20 years Parterre Gardens Pty Ltd (www.parterre.com.au) has been providing their customers with a range of products and services. These include contemporary outdoor furniture from four of Europe's leading furniture designers, landscape design services and garden design services. Parterre stores are located in Sydney, Melbourne, Brisbane and Perth.

THE CHALLENGE

Tracking shipments and customer deliveries had previously been a Whiteboard and Microsoft Excel based process. Shipments and customer delivery information resided with the Warehouse Manager. There was a need for this critical information to be manually communicated to all stores on a daily basis. Parterre sought a solution to address three key business requirements:

1. International Inventory Order Management
2. Automated Customer Delivery Process
3. Consolidated Management Reporting

THE SOLUTION

Innovent was given the opportunity to design an Inventory Order Management solution which addressed Parterre's specific supplier ordering requirements and integrated with MYOB accounting software. Core features of the solution included:

1. Reporting on Customer orders being fulfilled by shipment per shop and then to update Customers when the shipment was close to arrival so as the balance of monies owed could be paid.
2. Tracking unsold stock coming from overseas suppliers
3. Determining the stock each of the other shops have for sale on their Showroom Floor.

4. Producing Profit & Loss comparison between any store and date range.
5. Using MYOB Premier Enterprise for all POS sales, end of day reconciliation and cash up processes and reports
6. Calculating overseas order values in both local and foreign currency. Also by cubic meters to calculate when a 20 or 40 foot container is full and ready to be shipped.
7. The ability to calculate the profitability of a container before it is shipped.
8. The ability to split the freight costs across the individual items and per shop for accurate profit reporting.

Purchase Order

PO Number: S0000042
Date: Thursday, 17 September 2009
Supplier: Clear_Bright Filters
Shipment: AX8901 (02/10/2009) (Not Delivered)
Cubic Meterage: 0/10
MYOB Status: **Not Exported**

Select Purchase
Create Purchase
Edit Purchase
Export To MYOB

Item #	Item Name	Unit (Ex)	Total Qty	Total (Ex)
120	Cooler Filter Large	\$0.00	51	\$0.00

Invoice #	Customer Name	Sale Qty	Allocated	Amend	Move	Status	Sent
00000002	Island Way Motel	6	6	6	0	New	
00000008	Footloose Dance Studio	10	10	10	0	New	
00000010	My Town Reality	35	35	35	0	New	

200	Cooler Medium	\$0.00	10	\$0.00
320	Cooler Filter Small	\$0.00	4	\$0.00
610	20 Litres South Spring	\$0.00	25	\$0.00
630	20 Litres Clear Carbon	\$0.00	15	\$0.00
650	12 Litres North Spring	\$0.00	40	\$0.00

Add Parterre Line Amend Allocated Move All Move Selected

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Sales Report By Store

For the Period: 18/09/2008 To 18/09/2009
Customer: *All Customers*
Store: *All Stores*

Date	Invoice Number	Customer	Amount	Status
Maintenance GM				
31/10/2008	00000033	My Town Reality	\$159.55	C
30/11/2008	00000034	My Town Reality	\$159.55	C
Total For Maintenance GM:			\$319.10	
Supply of Coolers FH				
29/09/2008	00000074	My Town Reality	\$336.00	C
04/10/2008	00000059	My Town Reality	\$494.09	C
04/11/2008	00000060	My Town Reality	\$644.32	C
04/12/2008	00000061	My Town Reality	\$644.32	C
Total For Supply of Coolers FH:			\$2,118.73	

“OUR NEW SYSTEM HAS GIVEN US TOTAL CONTROL AND ACCESS TO DATA, ENABLING US TO CONTROL STOCK LEVELS AND MAKE INFORMED BUSINESS DECISIONS.”

RICHARD HAIGH
DIRECTOR
PARTERRE GARDENS PTY LTD

THE RESULT

The solution has been a significant success in providing major time savings for both the staff and management. Management has the ability to track daily the sales/orders in each shop as never before. The solution is secure. A security layer ensures that individual shops only see their own reports.

Parterre no longer needs to run their business on White Boards for container and order tracking or Microsoft Excel for shop by shop stock and customer order management.

TECHNOLOGY

Microsoft .NET Framework 3.5, Microsoft SQL Server 2008, Crystal Reports and MYOB Premier Enterprise.

MORE INFORMATION

If you would like more information regarding this solution or would like to discuss the requirements for your project please feel free to contact us on:

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